



**Estonian EU  
External border programme**

# **5<sup>th</sup> Call for Proposals**

## **Milestone/output approach**

11 October 2022  
Zoom webinar



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# Milestones/Outputs approach (1)



**Focus on achievements**

Subject to achievement of predefined outputs fixed in advance

Prons	Cons
Focus on delivering outputs and content-wise things	Applied to clearly defined outputs. They shall be produced in full and in agreed quality  Outputs are to be defined very attentively having qualitative and quantitative characteristics
Eligible costs are calculated according to a predefined method based on outputs (draft budget)	No changes are foreseen since the cost of output is negotiated and fixed
Less time on reporting as financial documents are not required	Programme will monitor delivering of defined outputs in full scope (supporting documents is a must)
The cost of each output is assessed, defined in the budget and Grant contract	Predefined output cannot be modified or amended both budget and content-wise

The costs are eligible only if the outputs are achieved in full scope



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# Milestones/Outputs approach (2)



Each output shall be defined as a concrete item, for example, **product/service/event/research**, etc. having the quantification measurement such as number of participants in the event, topic to be covered, characteristics of a research, number of services and/or quantity of intended recipients

## **Example**

In the project a group of educational and research organizations wants to organise a promotional and transfer-knowledge event for already developed web-product.

The output will be – a transfer-knowledge seminar on usage of the web-developed product with minimum 50 participants. Topics to be covered as well as target audience are to be agreed in advance.

The group of educational and research organizations has to provide an evidence of carrying out the seminar with a number of participants at least equal to 50, agenda with pre-agreed topics, presentations, hand-outs (if any), presenters and assessment of the event by target audience.



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# Milestones/Outputs approach (3)



## Workpackage List

M MANAGEMENT	Jan. 2022	Jun. 2022	
Management	Jan. 2022	Jun. 2022	

T1 CORE ACTIVITY	Jan. 2022	Jun. 2022	
Capitalization	Jan. 2022	Jun. 2022	

T2 CORE ACTIVITY	Jan. 2022	Jun. 2022	
Capitalization2	Jan. 2022	Jun. 2022	

New Implementation

Project Summary > Partner > Project Description > **Workplan** > Project Budget >  
Project Budget Overview > Attachments > Attachments J T S > Documents

## Core activity T1

Wp Details	Wp Start	Wp End	Wp Budget (excluding the net-revenue)
Title Capitalization	Jan. 2022	Jun. 2022	€ 20 000,00

One Core activity work package=one output

1. Each project should have in addition to Management work package at least 2 Core activity work packages;
2. Work package Management should be described and filled in keeping in mind that management activities are supporting activities;
3. Costs for management activities are to be distributed between Core activity work packages. Work package Management shall **have zero costs**.

Description of project outputs / milestones

Please describe here:

- Each output as a concrete item - for example product/service/event/research
- For each output measured target value - for example number of participants in the event, number of services, number of intended recipients
- Communication and visibility activities

Main Outputs

Please describe project outputs that contribute to the programme output indicators (if any)

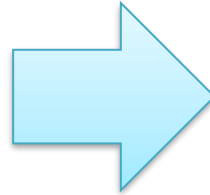
Title	Description	Output Indicator	Date	Quantity
Seminar	240 Characters training	The number of participants at events that are aimed at vocational and long-term	June	2022



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# Description of the method (1)

The 5<sup>th</sup> Call for proposals will be financed as a lump-sum project calculated on the basis of the draft project budget



Lump sum is a pre-established amount, which is paid out if the terms of agreement on outputs are fulfilled (if the outputs are delivered)

1. Project partners will submit the indicative budget of a project proposal (divided by concrete output)
2. Upon project approval, it will be transformed into several lump sums
3. The lump sum will be connected with a defined output



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# Description of the method (2)



Project is composed of a set of expected outputs and activities.

Lump sum project will be divided into several sums depending on amount of outputs on project level – at least two.

The costs become eligible only if the outputs are achieved in a full scope.



The outputs are extremely important for determining the eligibility of costs and further payment as reporting will be made only on the basis of achievement of defined outputs



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**THANK YOU  
for attention!**



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